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## To whom it may concern

Following a personal recommendation, I appointed Summit Consulting & Training to design and facilitate a series of 3-day management development programmes during a period of significant change for Ufi.

The feedback from programme participants has been overwhelmingly positive, and to date, nearly 100 managers have undertaken the programme. In addition to enjoying the collaborative and interactive approach to learning, the relevance of the learning to our workplace and the practical guidance on how to apply the tools, techniques and skills in everyday situations has added significant value. Due to reasons of confidentiality, I am not in a position to provide more detailed information in this testimonial.

From the outset, Summit asked lots of questions to understand our organisation, our culture, performance management processes and most important goals that I wanted Ufi to achieve from their contribution. This precise but brief research at the outset of the project developed a solid foundation on which to build a very successful and worthwhile management development programme. In addition to this, the efforts Summit invested in speaking with each participant prior to them participating in the programme was unique in terms of developing rapport, trust and a mutual understanding of the purpose of the event prior to attending.

I am very happy with the contribution Summit has made to Ufi and recommend them highly to organisations wishing to enhance employee engagement through maximising management and team effectiveness.

Dianne Williamson

Human Resources Director



